PLAY BOOKLD LAY BOOKLD HEART DAY

Cardiovascular disease (*) remains the world's number one cause of death.

Over the past 18 months, COVID-19 has strained our health services, complicating care for those at risk of, or living with .

This crisis in healthcare has highlighted the need to find alternative ways to connect people to heart health, particularly in lower-resource areas and communities.

Harnessing the power of digital health to improve awareness, prevention and management of ♥ globally is our goal for WHD 2021.



PROF. FAUSTO PINTO
President, World Heart Federation

RIGHT:

JEAN-LUC EISELÉ

Chief Executive Officer,
World Heart Federation

USE TO CONNECT

There are many routes to a healthier life. Knowing where to go and who to ask, online or in person, empowers all our \heartsuit s.

USE ♥ TO CONNECT EVERY ♥

EQUITY: From telehealth consultations to finding helpful online tools to manage your own care, everyone, everywhere should be able to benefit from digital heart health solutions.

USE TO CONNECT WITH YOUR

PREVENTION: No one knows you better than you know yourself. With the right tools and information, you can develop a better understanding of your own health to take control and beat .

USE * TO CONNECT PEOPLE WITH *

COMMUNITY: Social connections are an important defence against cardiovascular disease. However you do it, finding ways to engage with family, loved ones and support networks is essential in the fight against .

CONTENIS

1.

BEATING CVD TOGETHER

- 1.1 Working together
- 1.2 Content hub

2.

THE VERY USEFUL IDEA

- 2.1 USE •
- 2.2 Core campaign key visuals
- 2.3 Campaign principles
- 2.4 2020 activation + results
- 2.5 2021 call to action
- 2.6 USE♥ to connect

3.

2021 CAMPAIGN PILLARS

- 3.1 Digital health territories
- 3.2 Pillar 1: Equity
- 3.3 Pillar 2: Prevention
- 3.4 Pillar 3: Community
- 3.5 Creative showcase

4.

MAKE THE CAMPAIGN YOURS

- 4.1 Amplify
- 4.2 Content collection
- 4.3 Social media
- 4.4 Print materials
- 4.5 Digital experience
- 4.6 Landmarks

5.

LOOKING TOWARDS WHD 2022

- 1 Heart-to-Heart
- 5.2 #UseHeart every day

1.

BEATING CVD TOGETHER

1.1 1.2

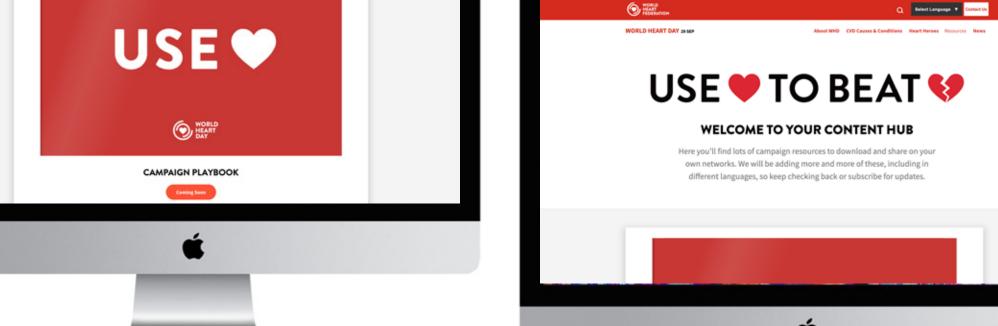
WORKING TOGETHER CONTENT HUB

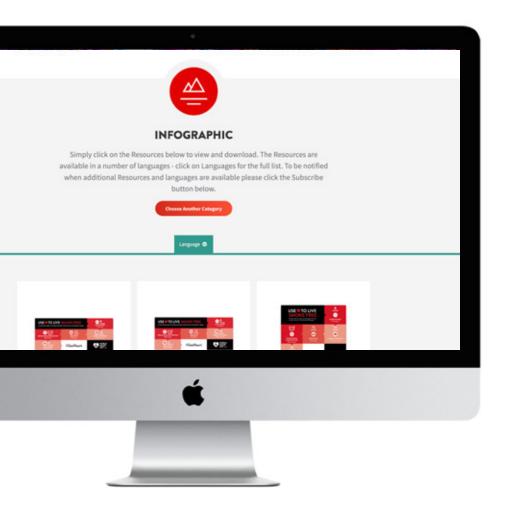
"Sharing one unified, global message is powerful. It raises the profile of the campaign and helps us to achieve our wider goal of raising awareness of heart disease. As we approach World Heart Day 2021, our team will be available to provide support and answer any questions related to campaign materials, tactics, timing or anything else that comes to mind."

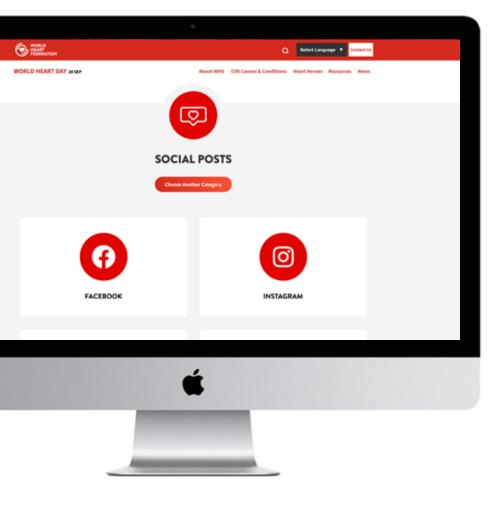


RACHEL SHAW
World Heart Day Project Manager

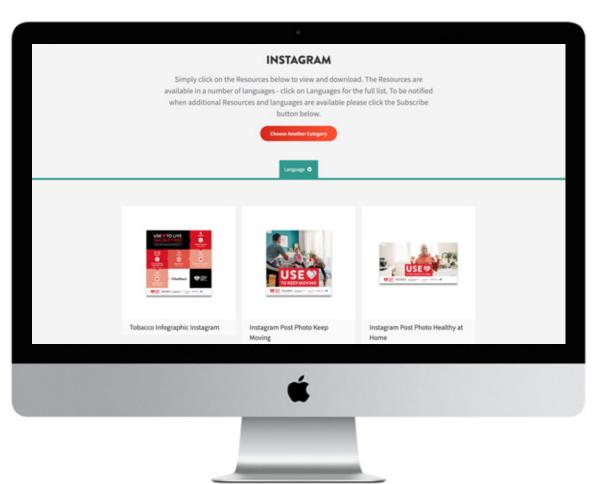
















- 2. Use your member login and password, emailed to you by the World Heart team. If you would like to create a new login, please get in touch with the World Heart team.
- 3. Navigate to worldheartday.org/resources
- **4.** Use the filters to find the relevant assets and download!



1.2

CONTENT HUB

Our online content hub houses all the elements of the campaign and shows how they come together. You can access and download the assets in the available languages straight from the hub. We hope it makes the World Heart Day 2021 campaign even easier to get involved in.

THE VERY USEFULIDEA

2.1

2.2

2.3

2.4

2.5

2.6

USE 💙

CORE
CAMPAIGN
KEY VISUALS

CAMPAIGN PRINCIPLES

2020 ACTIVATION + RESULTS 2021 CALL TO ACTION USE **TO CONNECT**

THE MEANING OF



USE IS A GLOBAL, UNIVERSAL CALL TO ACTION. IT MEANS USING OUR HEAD, INFLUENCE AND COMPASSION TO BEAT CARDIOVASCULAR DISEASE, THE WORLD'S NUMBER ONE KILLER.

ACTION

This is what we are asking people to do. To Use Heart in all their actions. To think differently. To make the right decisions. To act with courage. To help others. To engage with this important cause.

OUR 20/21 CAMPAIGN **KEY MESSAGE**

CAUSE

Cardiovascular disease is the leading cause of death globally. That is a cause we can all get behind.

USE 9 TO BEAT



CONNECTION

The heart is the only organ you can hear and feel. It is the first and last sign of life. It is one of the few things with the potential to unite all of us as people.

PURPOSE

Beating cardiovascular disease is the ultimate purpose of the World Heart Federation and all affiliated associations. It is a leading goal of thousands of doctors and health care professionals around the world and a key focus area of every national health service. World Heart Day is our main communications tool to support this end.









WORLD
HEART
DAY 29 SEP

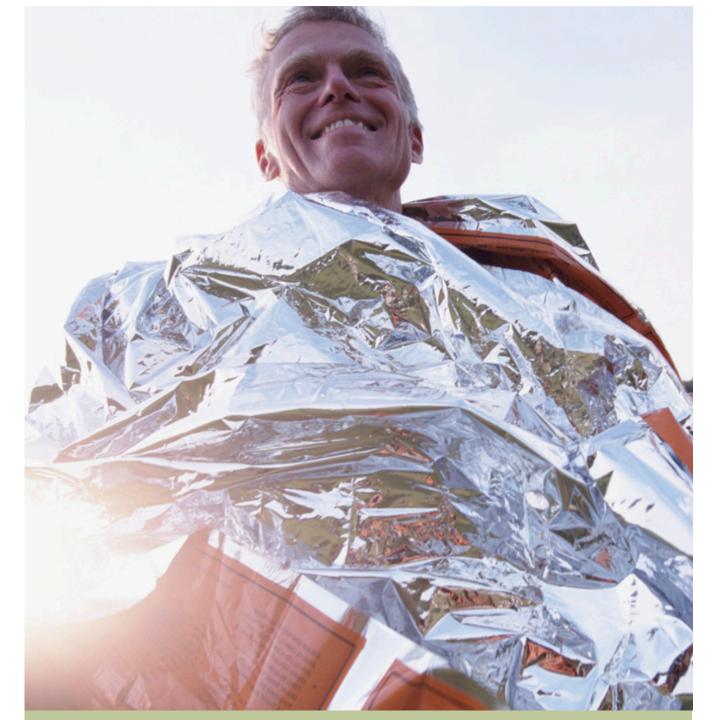
#UseHeart #WorldHeartDay
WORLDHEART.ORG

#UseHeart #WorldHeartDay
WORLDHEART.ORG

#UseHeart #WorldHeartDay
WORLDHEART.ORG

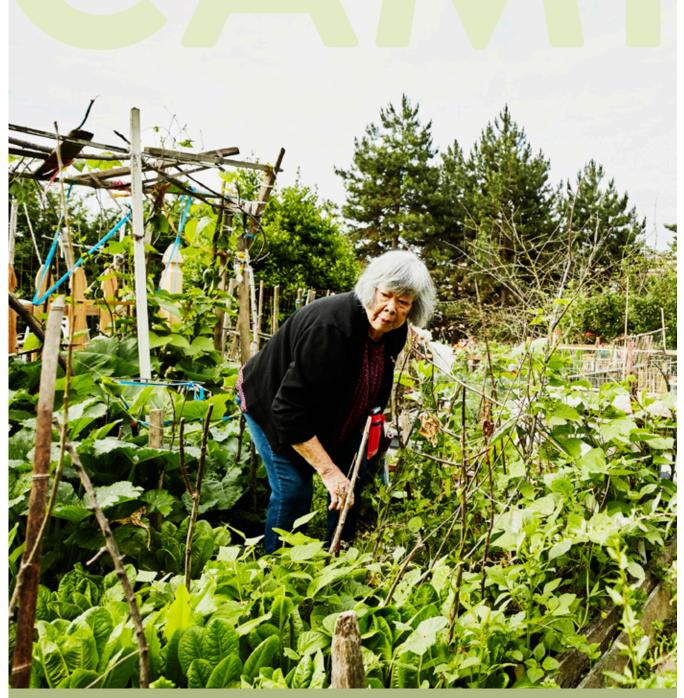
#UseHeart #WorldHeartDay
WORLDHEART.ORG

#UseHeart #WorldHeartDay
WorldHeartDay



POSITIVE

Using heart helps you to get more out of life. All content should be inspiring, motivating and uplifting.



HUMAN

Relatable and engaging content with stories from real people and individual journeys.

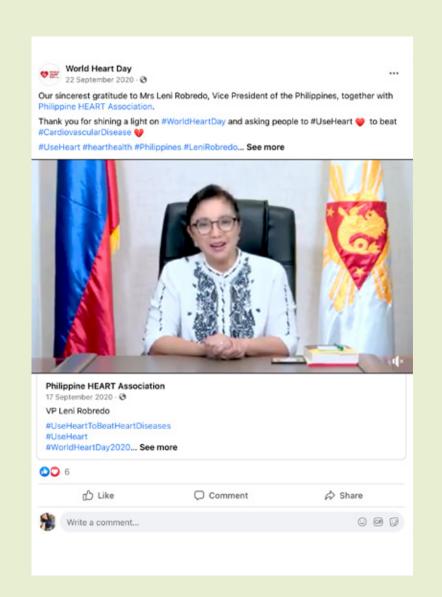


PARTICIPATORY

We remember 10% of what we see, 30% of what we read, and 70% of what we do. We want people to join in so that World Heart Day is a memorable event.

PRINCIPLES

2020 CAMPAIGN HIGHLIGHTS























WHD 2020 CAMPAIGN RESULTS

72.7 MILLION

2019: 43.5 million

MEDIA REACH

1.7 BILLION

#USEHEART REACH

167 MILLION

The hashtag #UseHeart reached 167 million people



USE TO CONNECT

Pillar 1: Equity

USE TO TO CONNECT EVERY

Pillar 2: Prevention

USE TO CONNECT WITH YOUR

Pillar 3: Community



USE 9 TO...

The must-have part

Our common ambition and ultimate goal

2021 campaign theme digital health

2021 PILLAR 1: Equity

2021 PILLAR 2: Prevention

2021 PILLAR 3: Community

Flexibility for partners' and members' targets

Major CVD risks from the impact of COVID-19

Major CVD risks

Lifestyle improvements

Global issues that impact CVD

Associated diseases and health conditions

Your opportunity to create

USE

USE TO BEAT

USE TO CONNECT

USE TO CONNECT EVERY

USE TO CONNECT WITH YOUR

USE TO CONNECT PEOPLE WITH \$\forall \]

USE TO CONNECT TO YOUR DOCTOR AT HOME

USE TO BUILD COMMUNITIES

USE TO MONITOR YOUR BLOOD PRESSURE

USE TO QUIT SMOKING FOR GOOD

USE TO FIGHT CLIMATE CHANGE

USE TO PREVENT T2 DIABETES

USE TO ACHIEVE ANYTHING THAT HELPS BEAT CVD

The campaign is incredibly flexible but totally cohesive.

Highlight the issues that are top priority for you whilst underlining our shared goal of beating CVD.

INSIGHTS FROM COVID-19

DISCONNECTED S ARE MORE VULNERABLE

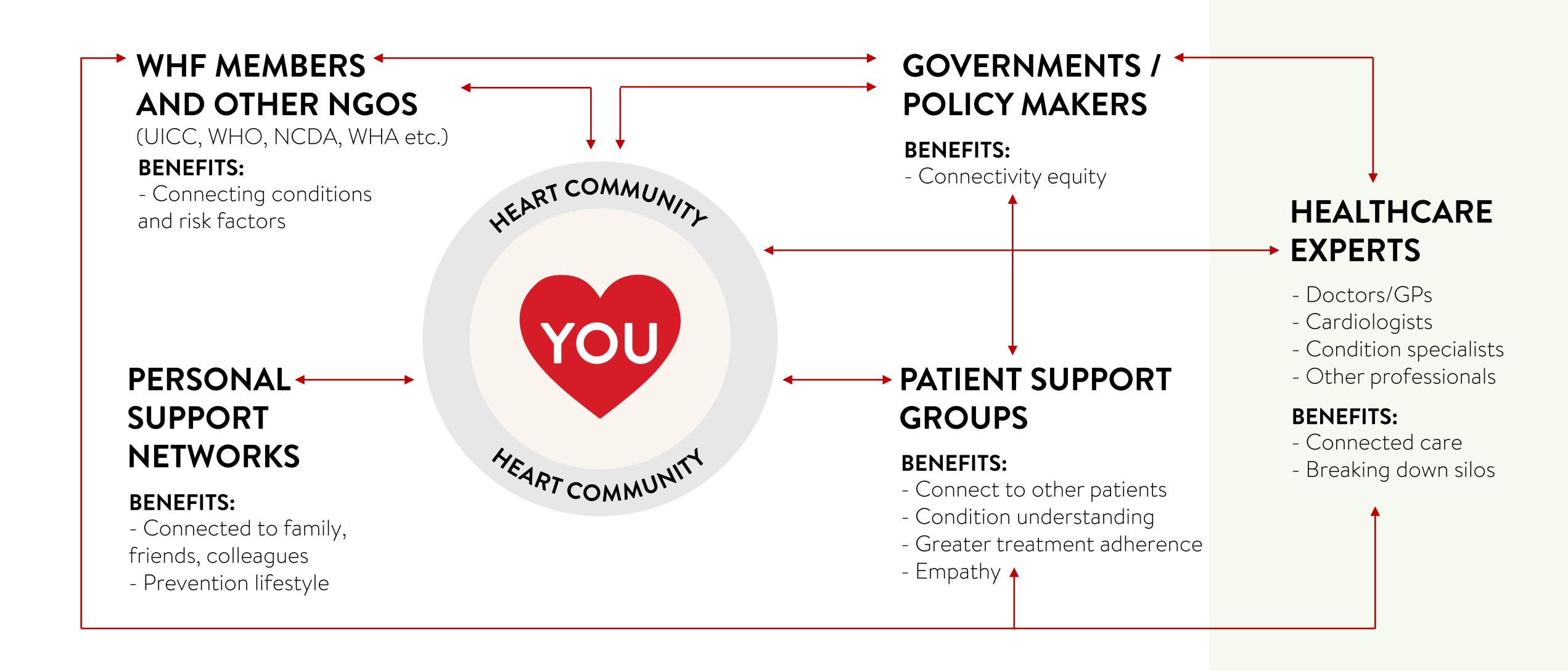
GAP IN

prevention, diagnosis and treatment due to lack of access

GAP IN

social connectivity, a known risk factor for CVD

THE BENEFITS OF A CONNECTED HEART



2021 CAMPAIGN PILLARS

3.1

3.2

3.3

3.4

3.5

THREE
TERRITORIES
FOR DIGITAL
HEALTH

PILLAR 1: EQUITY

- PILLAR CONTEXT
- CALL TO ACTION
- KEY VISUALS

PILLAR 2: PREVENTION

- PILLAR CONTEXT
- CALL TO ACTION
- KEY VISUALS

PILLAR 3: COMMUNITY

- PILLAR CONTEXT
- CALL TO ACTION
- KEY VISUALS

CREATIVE SHOWCASE

CAMPAIGN PILLARS

THREE SPECIFIC TERRITORIES FOR DIGITAL HEALTH

There are three key pillars for World Heart Day 2021.

Pillar 1 is focused on the High Heart audience – people who are aware of and influential in the issues surrounding cardiovascular disease. By targeting this group with the message of "techquity", we aim to push digital health to the top of the of the CVD community's agenda.

Pillars 2 and 3 address a wider, Low Heart audience – those who have a lower level of awareness and engagement in heart health. The messages for this group are more practical, raising awareness of the tools available to prevent and manage CVD.

1. EQUITY

Putting health at the heart of the digital transformation

2. PREVENTION

Raising awareness and reducing risk factors

3. COMMUNITY

Connecting or reconnecting people living with CVD







PILLAR1: EQUITY

CONTEXT

Disconnected hearts are at greater risk of heart disease and stroke due to lack of access to CVD prevention, treatment and control - yet half the world's population doesn't have access to internet connectivity.

Technology and data will help us bridge the gap and do it fast. It is about enabling and empowering everyone, everywhere - young and old, men, women and children, patients, community healthworkers, doctors to use digital tools for better prevention, diagnosis and care of heart-related conditions.

Not all hearts are equal. But they should be ... and digital health can help to redress the balance.

CALL TO ACTION



A GLOBAL CTA: USE HEART TO CONNECT EVERY HEART

To put health at the heart of digital solutions, ensuring that no heart is disconnected ... empowering everyone, everywhere to use digital health to better prevent, treat and control CVD.



Target is to put the person not the condition at the heart of care.

Policymakers to champion digital health.

Tech companies to step up and use their power to connect people to affordable solutions that can change behaviours and lives for the better.











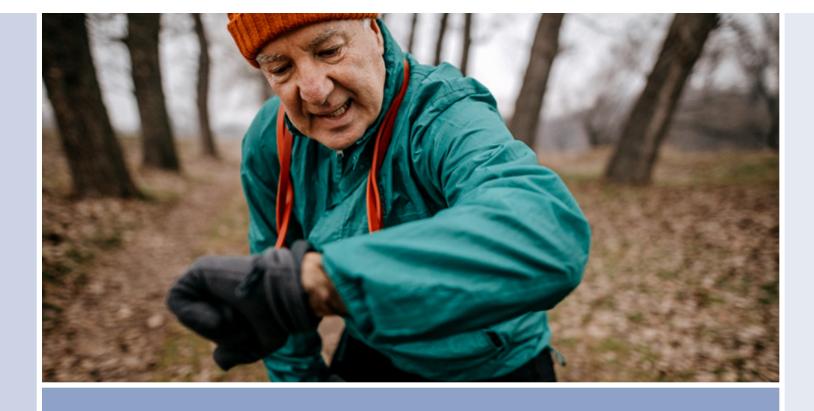
PILLAR 2: PREVENTION

CONTEXT

A priority goal of WHD is to raise awareness amongst the general public of the risk factors for developing CVD.

Social media's reach, interactivity and engagement levels offer unique capabilities to drive awareness of risk factors at an individual level.





CALL TO ACTION

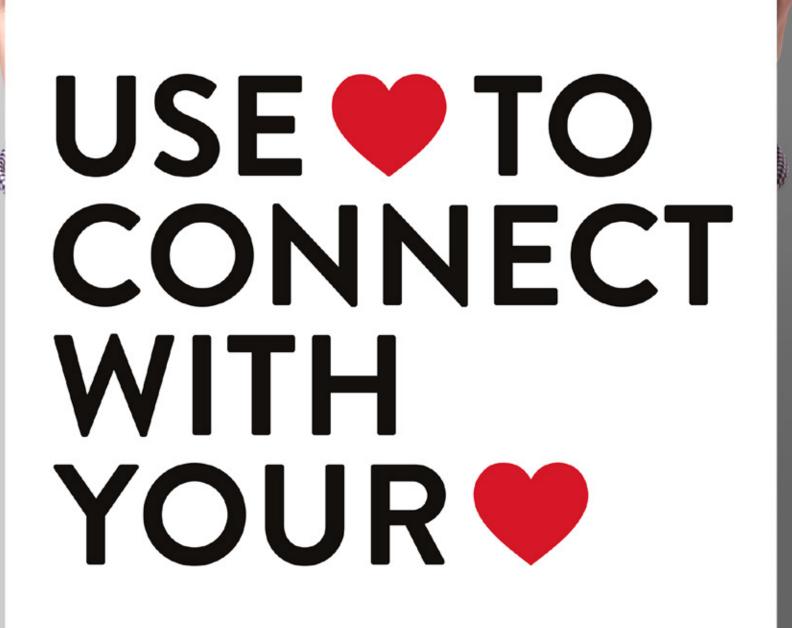


Raise awareness of the main CVD risk factors and ask the general public to consider their personal biggest risk(s).



Empower personal risk factor identification and reduction through educational messaging (and links) and encourage action on biggest personal risks.

USE TO CONNECT WITH YOUR

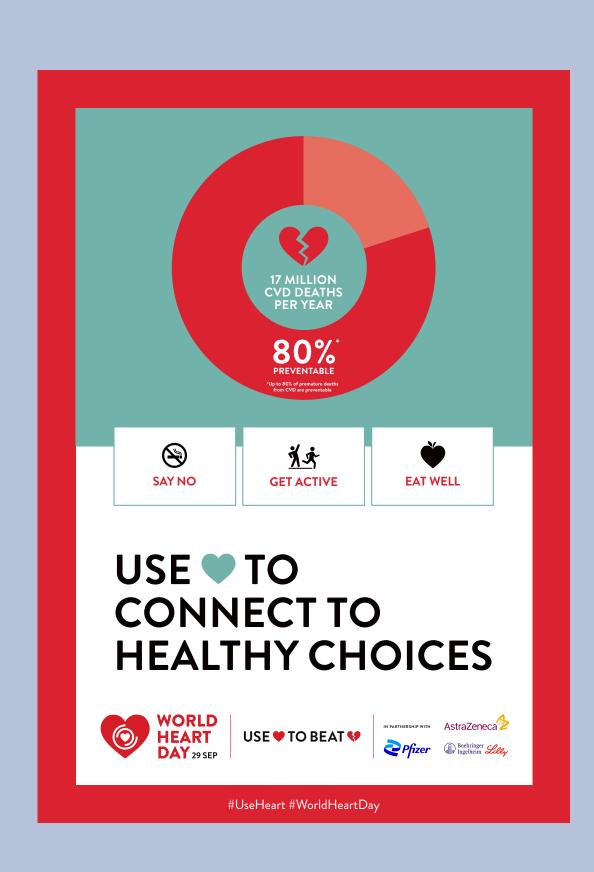


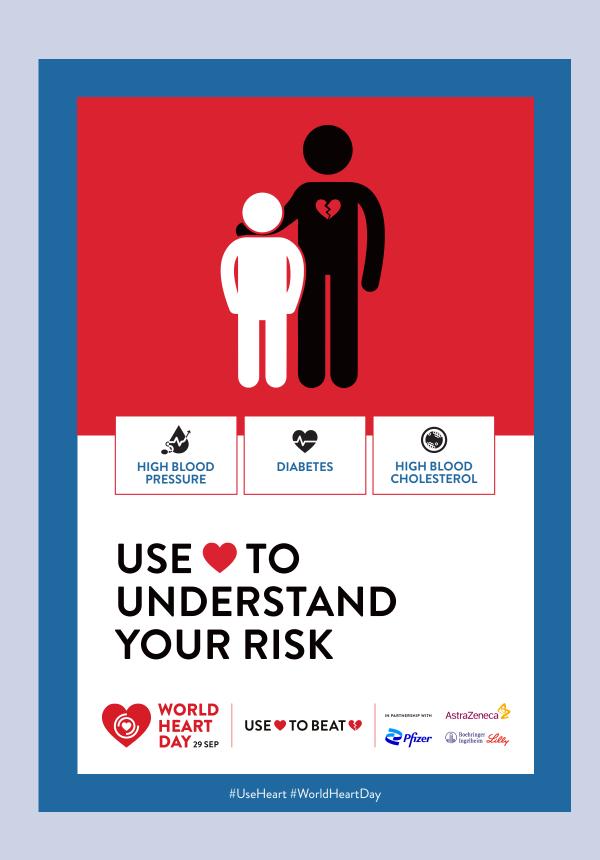














PILLAR 3: COMMUNITY

CONTEXT

There are 520 million people globally living with CVD that have been disproportionately affected by COVID-19 in the last year.

Due to increased vulnerability to more severe forms of COVID-19, this population has been told they are vulnerable, at-risk and should shelter in place.

There are many consequences of this, amongst them:

- Missing medical appointments
- Lack of contact with family and friends
- Reduced physical exercise

This is a community left disconnected.



CALL TO ACTION



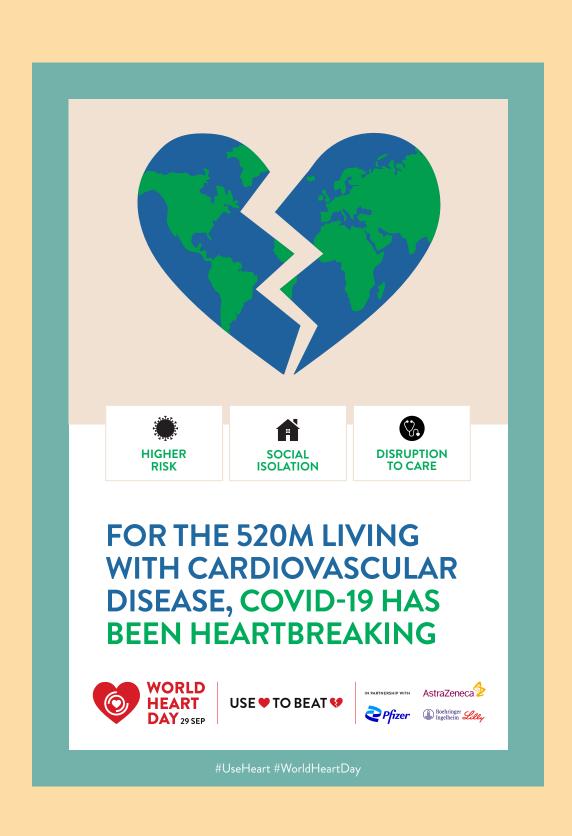
Aim is to **overcome isolation and lonelines**s for those living with CVD
who have particularly struggled
during COVID-19.



A supportive, empathetic and virtual community-based activation to **bring people with CVD closer together** on World Heart Day and beyond.

USE TO CONNECT PEOPLE WITH











IUSE TO CONNECT



USE TO BEAT

#UseHeart #WorldHeartDay WORLDHEART.ORG















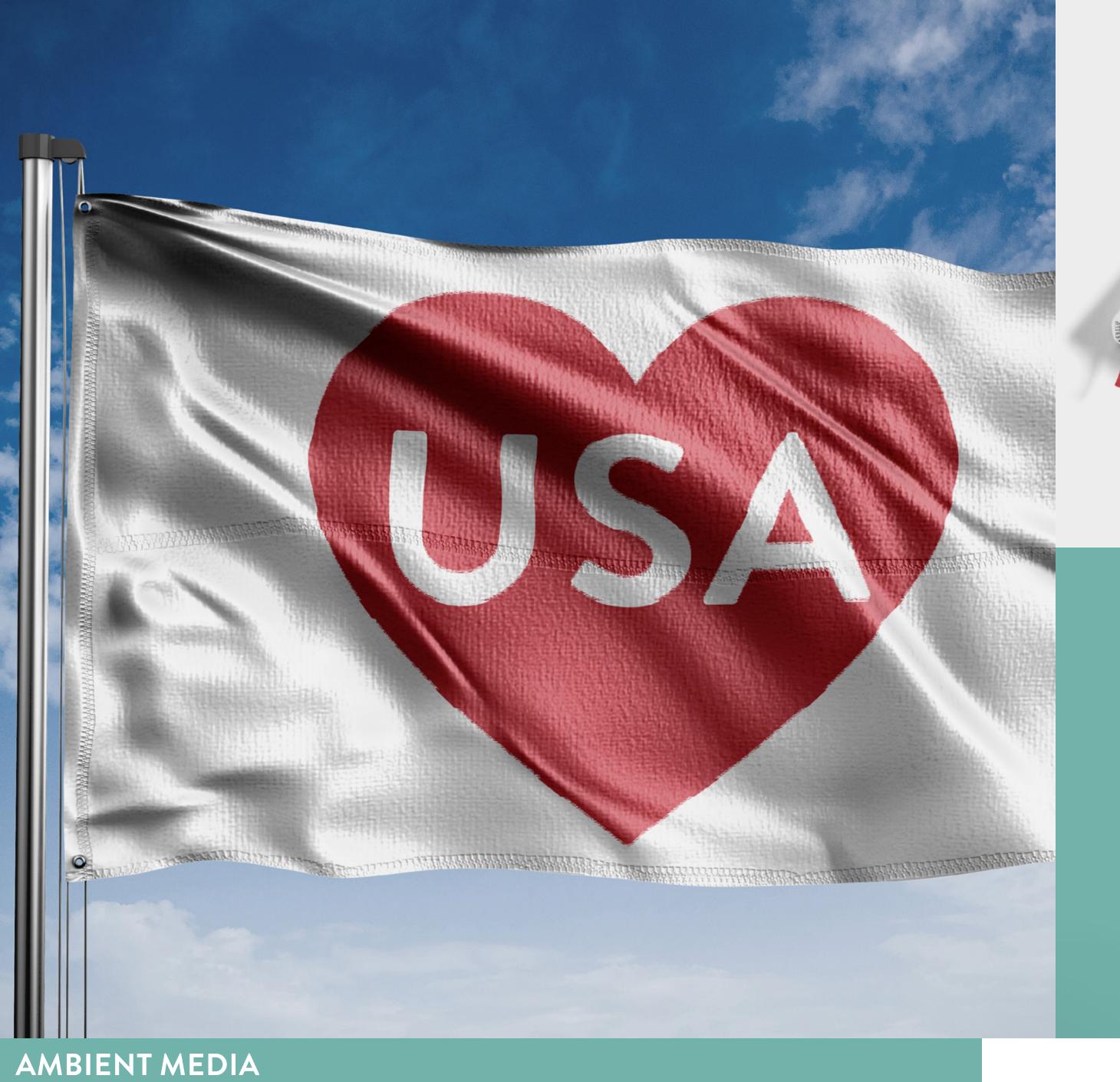




































4.

BEATING CVD TOGETHER

4.1

4.2

CONTENT

COLLECTION

4.3

SOCIAL MEDIA 4.4

PRINT MATERIALS

4.5

DIGITAL EXPERIENCE

4.6

LANDMARKS

AMPLIFY



Paid advertising is an effective way to amplify your campaign, but there are many different ways to do it. Despite the array of choices at hand, all types of advertising share two mutual goals:

- GROW AWARENESS
- PROVOKE ACTION

Digital and traditional are today's two main advertising categories.

DIGITAL ADVERTISING

SOCIAL MEDIA ADVERTISING

Advertising on social media gives you a quick return on investment (ROI) because everything on social is done in real-time. Social media advertising can be done organically and successfully if your audience is large. But if not, paying for advertisements will help you reach a larger audience and grow your popularity.

- Targeted
- Efficient
- Measurable
- Simple
- Cost-effective

DISPLAY ADVERTISING

Display advertisements can be designed to be animated or static, and are typically found along the top or sides of web pages.

- Programmatic
- Quick conversions

NATIVE ADVERTISING

Banners and pop-up advertisements make it obvious that they're trying to sell you something. Native advertising camouflages itself. By appearing as an almost-perfect match to the content that surrounds it, native advertisements come in the form of articles or videos on websites that are already hosting similar materials.

- Informative
- Natural
- Non-disruptive
- Strategic

PAID SEARCH ADVERTISING

Paid search advertising involves bidding on keywords so that advertisements related to specific keywords are placed at the top of the search engine results page.

TRADITIONAL ADVERTISING

NEWSPAPER

Newspaper advertising can deliver your message to a wide audience. Aligning your ads to relevant news or features will give you the best results.

MAGAZINE

Advertising in a specialist magazine can reach your audience quickly and easily. Readers tend to read magazines at their leisure and keep them for longer, giving your advertisement multiple chances to attract attention. Magazines generally serve consumers by interest groups.

RADIO

Advertising on the radio is a great way to reach your target audience. However, sound has its limitations. Listeners can find it difficult to remember what they have heard and sometimes the impact of radio advertising is lost. The best way to overcome this is to repeat your message regularly.

TELEVISION

Television has an extensive reach and advertising this way is ideal if you cater to a large market in a large area. Television advertisements have the advantage of sight, sound, movement and colour.

Unlike traditional commercials, Public Service Advertisements (PSA) are primarily designed to inform and educate rather than sell a product or service. PSAs traditionally appear on TV but can also be heavily promoted online.

OUTDOOR AND TRANSIT

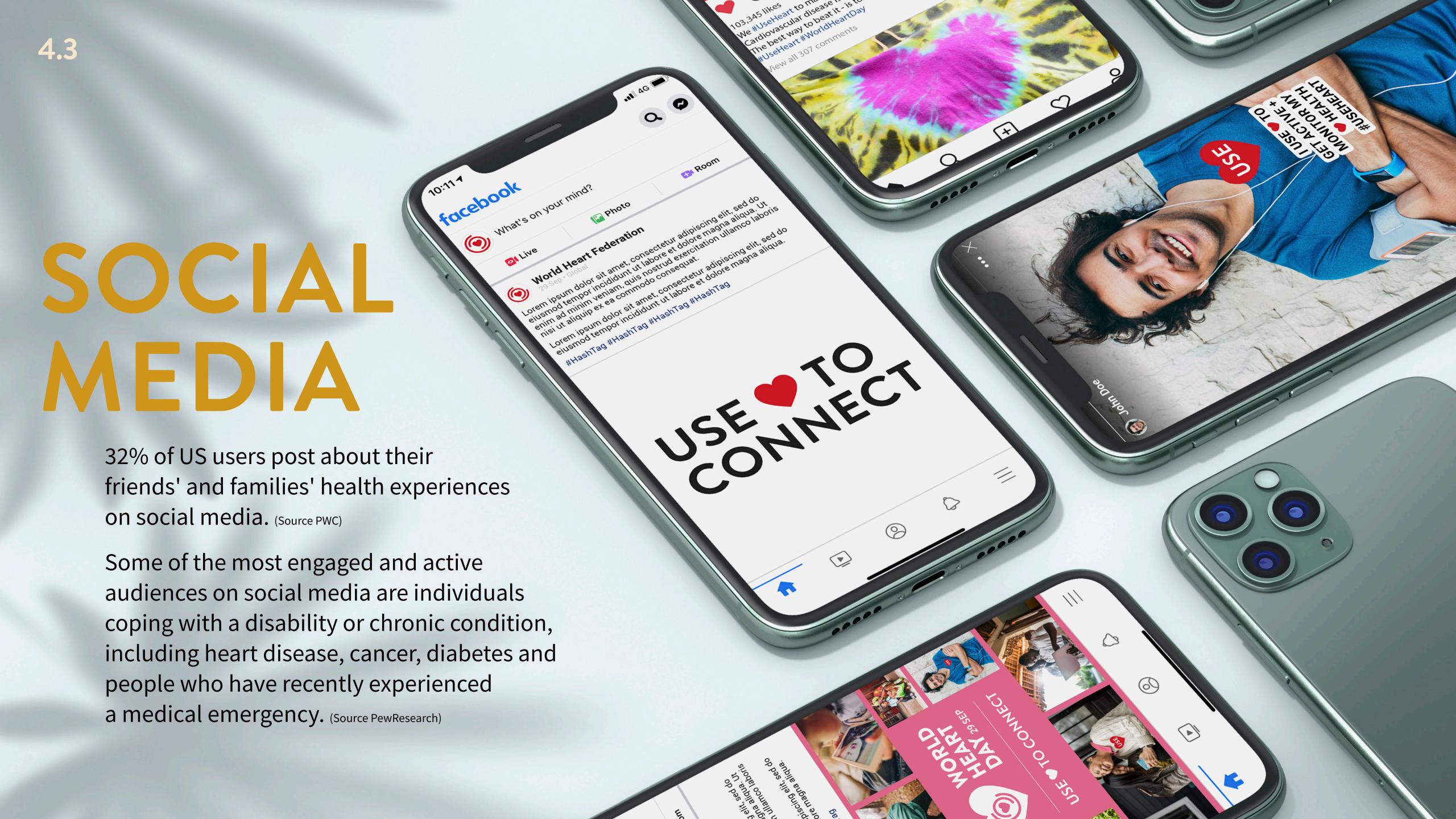
There are many ways to advertise outside and on-the-go. Outdoor billboards can be signs by the road or hoardings at sport stadiums. Transit advertising can be posters on buses, taxis and bicycles. Large billboards can get your message across with a big impact. If the same people pass your billboard every day as they travel to work, you are likely to become top-of-mind.

GUERRILLA ADVERTISING

Also known as ambient media, guerrilla advertising (or marketing) has become prominent over the last 20 years. It is a broadly used term for anything unconventional and usually invites the consumer to participate or interact with the piece in some way. Location is important, as is timing.

THE BEST IMAGES AND STORIES CAN WORK ACROSS MANY TOUCHPOINTS





PRIORITISE VIDEO

#1 form of media used in content strategy

Hubspot (Video Marketing Statistics 2021)

95% percentage of a message viewers retain when they watch it via video

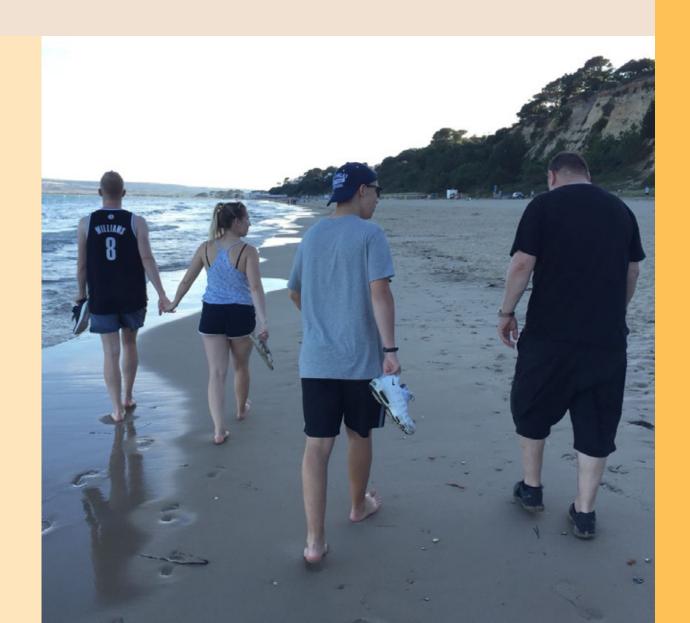
Insivia (https://www.insivia.com/50-must-know-stats-about-video-animation-marketing-2013/)

82% of ALL consumer internet traffic will be video by 2022

Cisco (Annual Internet Report 2018-2023)

BOOST YOUR REACH

Use influencers and targeted spend to get your message across.





USE THE RIGHT CHANNELS FOR THE RIGHT AUDIENCES

LOW HEART AWARE





HIGH HEART AWARE





TELL POWERFUL STORIES

Effective storytelling is visual and concise. Use photos and videos that drive emotion and action.

CORE ASSETS

In addition to the content you gather and create to tell real-life stories, social media assets will be supplied by the World Heart Federation. We recommend that these are used regularly throughout the campaign to build recognition, awareness of key messages and equity for World Heart Day and the Use Heart campaign.

- ANIMATIONS
- STATIC POSTS

CUSTOMISABLE POSTER BUILDER AND SOCIAL MEDIA POSTS

Visit <u>worldheartday.org</u> to create customisable World Heart Day 2021 posters and social media posts. Easily download to print or use across social media channels.

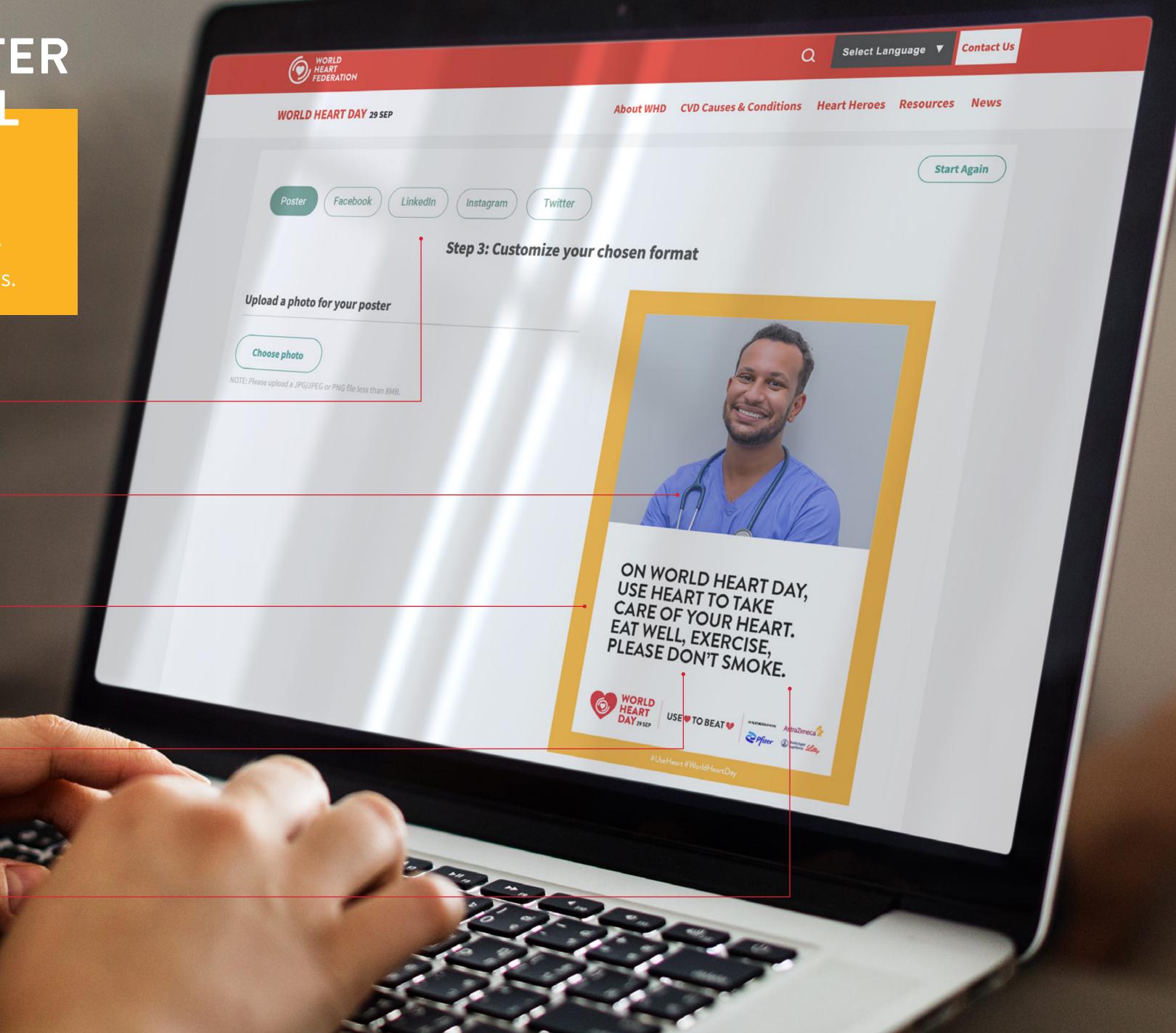
✓ CHOOSE YOUR FORMAT

✓ CUSTOMISE YOUR IMAGE

✓ CUSTOMISE YOUR BORDER: MATCH THE BORDER TO COMPLEMENT YOUR IMAGE

✓ CUSTOMISE YOUR LANGUAGE: OUR TEMPLATE IS AVAILABLE TO USE IN MULTIPLE LANGUAGES

✓ CUSTOMISE KEY MESSAGE. THIS IS AN OPPORTUNITY TO HIGHLIGHT RELEVANT TOPICS, CAUSES, OR CONDITIONS



"Being part of the virtual heart community will be more important than ever this year. Find the hashtags and contribute to the discourse when you can. Use this opportunity to connect and send a positive message of heart health."



MAEVE BAYLES
Account Director, Charlescannon

SOCIAL LISTENING

We recommend that you follow these hashtags to access the most relevant conversations, although there will be many others!

HEART HEALTH

#WorldHeartDay
#UseHeart
#hearthealth
#cardio

WEIGHT LOSS

#weightloss
#healthyeating
#weightlossjourney

HEALTHY FOOD

#food #recipes #inthekitchen

FITNESS

#fitness
#gametime
#playing

#sporty
#getfit
#C25K
#running
#yoga
#swimming
#dance

QUIT SMOKING

#quitsmoking
#tobacco
#smoking
#healthyhabits
#saynotosmoking

SOCIETY

#climatechange #pollution #urbanisation #future #sdgs #community #share #care

CHOICES

#betterchoices

#goals

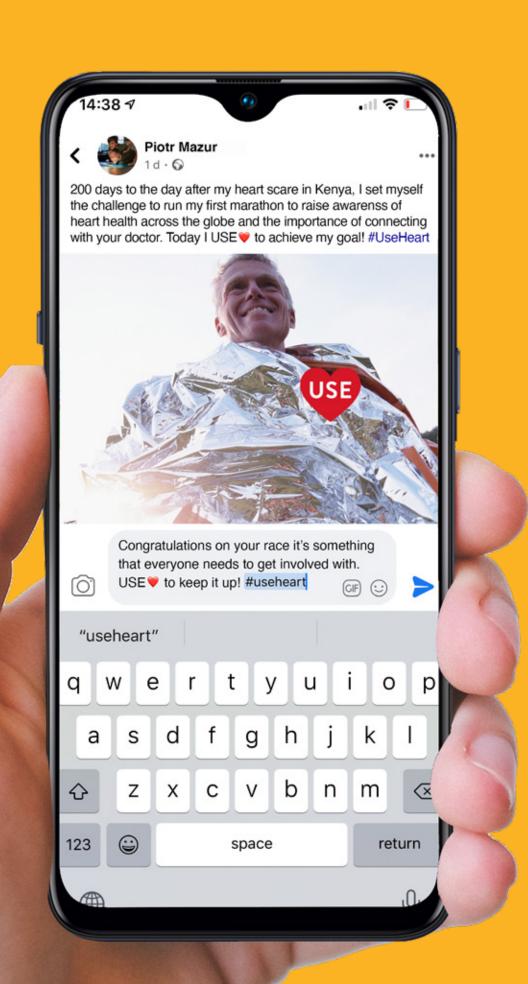
#motivation

#personalgrowth

#goforit

CONNECTED HEALTH

#telehealth
#onlinehealth
#getconnected
#digitaldivide
#digitalhealth



PRINT MATERIALS

"Digital plays a big role in communicating the World Heart Day message, but remember that print can be just as effective."





PRINT MATERIALS INCLUDE

- Posters
- Leaflet
- Message wall
- Roll-up banners

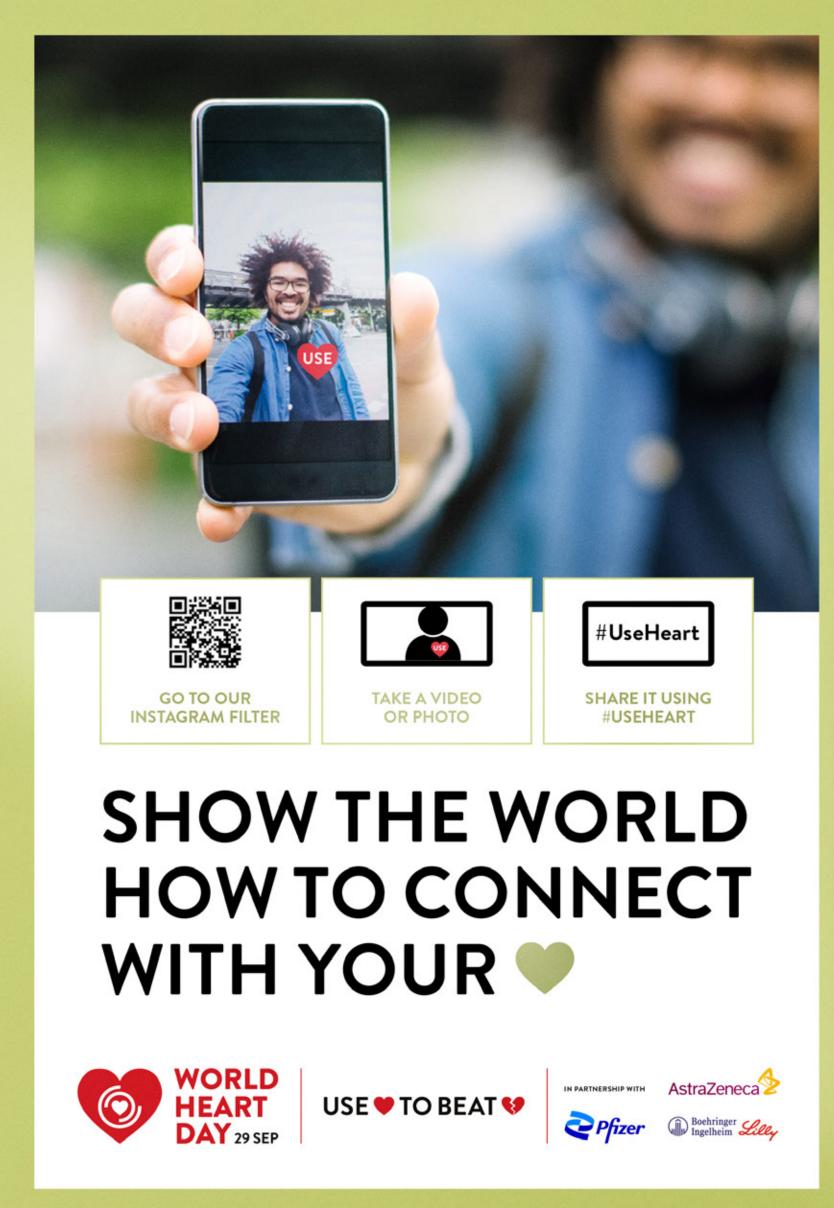


WORLD HEART USE #TO BEAT W MAINTAIN MAINTAIN AND ADMINISTRATION AND AD



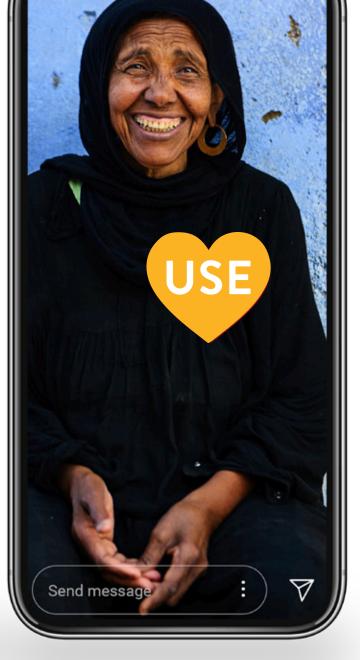
"For me, World Heart Day is all about participation. How can we go beyond sharing a message with people to actually getting them to act and, by doing so, help us spread the message even further."





#UseHeart #WorldHeartDay

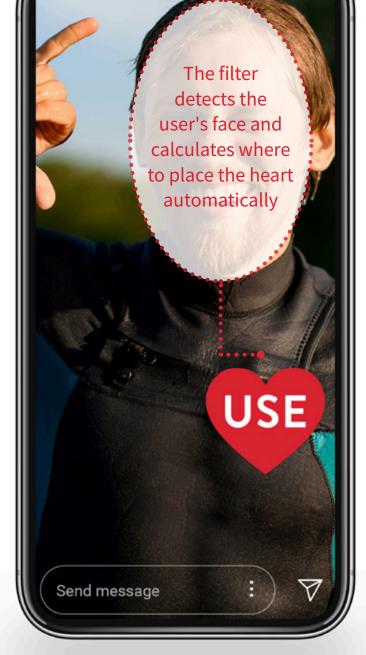


















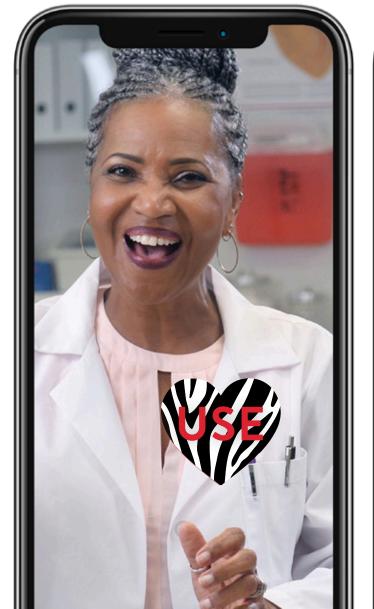
SHOW THE WORLD HOW TO USE















FACEBOOK PROFILE FRAME



GIF KEYBOARDS









Rule 1.

Make it easy – the fewer clicks the better

Rule 2.

Do not interrupt the user journey – asking people to leave one platform and go to another (e.g. from Facebook to a website) will lose you a lot of traffic

Rule 3.

Build on existing habits

– use tools that people
are familiar with so
interacting is intuitive

LANDMAARKS

"Last year's illuminations were a huge success.
This year, they can be even bigger if everyone, everywhere gets involved.
We will do what we can to help you get your local landmarks up in lights for WHD 2021."



PAULA ORRITE

Communications Officer, World Heart Federation

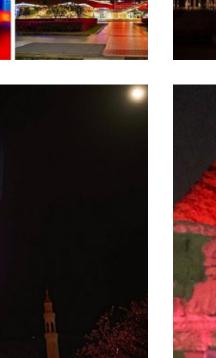








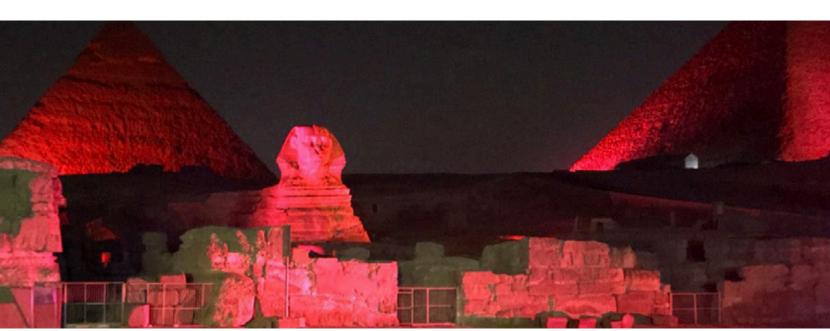




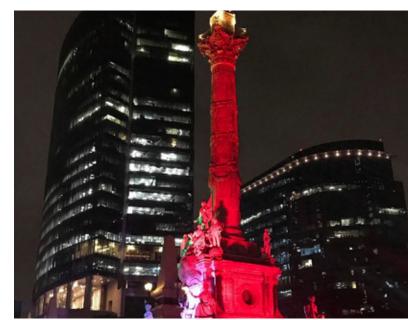












LOOKING TOWARDS WHD 2022

5.1

HEART TO HEART 5.2

#USEHEART EVERY DAY



THE WORLD'S MOST URGENT HEART-TO-HEART

"Unless current trends are halted or reversed, over a billion people will die of CVD in the first half of the 21st century. This would be an enormous tragedy given that CVD is preventable in 80% of cases." WHO Atlas, 2004

On World Heart Day 2020, we launched the Heart to Heart panel series, a moderated, promoted and live series of expert debates to identify new insights into the ways we can beat cardiovascular disease.

So far, we have held Heart to Heart debates on Diabetes, Obesity and Hypertension as well the inaugural debate on Behaviour Change.

2021 focus

This year's debate will focus on the opportunities that the digital transformation offers to connect every heart to better care.

#USEHEAR EMERY DA

"We want to inspire people to connect to their hearts all year, not just on World Heart Day. Stay tuned for more news from the World Heart Federation on how the #UseHeart campaign can help connect people, the medical community and our partners to heart health throughout the year. Thank you for getting involved in World Heart Day 2021."



BORJANA PERVAN

Communications Director, World Heart Federation



USE TO CONNECT THE WORLD

As the world still struggles to fight COVID-19, we've never been more aware of the importance of our and our loved ones' health.

And so this year, World Heart Day is more crucial than ever. A chance for us all: to connect with our own hearts and make sure we're fuelling and nurturing them as best we can; and to connect every heart, shining a spotlight on the power of digital health to put us all at the heart of our own health and care.

On 29 September, help us to spread the word by visiting our content hub https://world-heart-federation.org/world-heart-day/resources/ – we'll be adding lots of resources and ways to get involved in the run up to World Heart Day.









